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Name.....

Reg. No.....

FIFTH SEMESTER (CBCSS-UG) DEGREE EXAMINATION, NOVEMBER 2023

Psychology

PSY 5B 02—SOCIAL PSYCHOLOGY

(2019 Admission onwards)

Time : Two Hours

Maximum : 60 Marks

Section A*Answer all questions.**Answer in two or three sentences.**Each question carries 2 marks.**There shall be ceiling of 20 marks in this section.*

1. Describe prosocial behaviour.
2. Differentiate between door-in-the-face and foot-in-the-door techniques.
3. Examine how facial expressions influence social perception.
4. Describe the contingency theory of leadership.
5. Explain why social loafing occurs.
6. Define ingratiation.
7. Describe drive theory of aggression.
8. Define pluralistic ignorance.
9. List the characteristics of autocratic style of leadership.
10. Define social perception.
11. Describe the actor-observer effect.
12. Define correspondent inference.

(Ceiling 20 marks)

Section A*Answer all questions.**Answer in a paragraph of about half a page to one page.**Each question carries 5 marks.**There shall be ceiling of 30 marks in this section.*

13. Discuss how emotions can have an effect on interpersonal attraction.
14. Summarize the methods used in social psychology research.
15. Discuss 2 compliance tactics based on commitment.

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16. Explain the factors affecting social conformity.
17. Summarize the different types of leadership.
18. Discuss Kelley's theory of attribution.
19. Explain how attribution theory can be applied in understanding depressive symptoms.

(Ceiling 30 marks)

Section C

*Essay type questions.
Answer any one of the following.
The question carries 10 marks.*

20. Examine Sternberg's triangular model of love.
21. Elucidate the goals and scope of the field of social psychology.

(1 × 10 = 10 marks)

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